



# Linx 8900 signals its high quality

Dorset-based Powerhaul International is a long-established logistics and shipping company that provides specialised services to the commercial and military explosive industries.

The Linx 8900 ink jet printer is being used to print an expiry date onto German-manufactured marine distress flares for the leisure yachting sector.

A variety of flare types, shapes and sizes are printed immediately before distribution in the UK. This ensures the flares carry the strict industry-standard guarantee of four years, after which time the distress signal's light and colour – of paramount importance to its effective performance – may degrade.

Key requirements for the code are that it is tamper-proof and permanent, and able to remain intact in harsh saline environments.

For this purpose, the Linx 8900 is printing with Linx 1240 Black fast-drying ink which has excellent durability.

“We were looking for a coder with a simple user interface that would enable us to print a single line, with the option of QR and barcodes,” explains Peter Jenkins, the owner of Powerhaul International.

The Linx 8900 is printing a 20-character code onto five different products and has the flexibility to place the information in different areas, depending on which flare is being coded. Code changes, which can occur up to five times a day, are quick and easy to perform.

“We’ve been very happy with the Linx 8900 – both with its quality and its ease-of use,”

Peter Jenkins, Powerhaul International

# Powerhaul International

## Key Facts

**Country**

UK

**Industry**

Logistics and Shipping

**Product coded**

Marine distress flares

**Code change frequency**

Up to 5 times/day

**Linx printer**

Linx 8900

**Ink used**

Linx Black fast-drying 1240

## Key Product Benefits

### Linx 8900

- Flexible coder with 3 line and barcode printing capability
- Large colour touch screen
- Self-service
- Quick-change fluid cartridges
- Real-time output measurement and line stoppage logs.



“In our discussions with Linx, it was clear that not only was the Linx 8900 ideal for the job, but the company could also offer us a much higher level of service and support than our existing supplier,” concludes Peter Jenkins.

“The large colour touch screen is like a smartphone, in that it is intuitive to use, and the printer is completely reliable, running perfectly after a shutdown. The flexibility to print easily onto a variety of different products is also a major benefit.”

The Linx 8900 offers simple management with self-servicing which can be easily undertaken by the user, following on-screen prompts. This enables the user to schedule in servicing in around their own work schedules, avoiding unnecessary downtime. With up to 18 months between services the Linx 8900 ensures long, continual running with minimum interruption.

Fluid refills again are quick and simple - cartridges are cleanly replaced with no exposure to fluids.

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For more information, contact Linx Printing Technologies Ltd, Linx House, 8 Stocks Bridge Way, Compass Point Business Park, St Ives, Cambs, PE27 5JL, UK. Telephone +44 (0)1480 302100 email [uksales@linx.co.uk](mailto:uksales@linx.co.uk) [www.linxglobal.com](http://www.linxglobal.com)

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